



Department of Tourism

Government of Kerala

Expression Of Interest



Development And Operation Of A Modern Passenger Ropeway System At Malampuzha, Palakkad And Replacement Of The Existing System, Under PPP Mode



Kerala Tourism Infrastructure Limited

A Govt. of Kerala Undertaking

EOI No. TIM2023/EOI/25-26/646(3)

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Disclaimer

1. The information contained in this EOI or subsequently provided to the prospective Applicants, whether verbally or in documentary or any other form by or on behalf of the Authority or any of its employees or advisors, shall be considered confidential and is not to be reproduced/ adopted/ displayed for any purpose whatsoever.
2. This EOI is not an Agreement and is neither an offer nor invitation by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide the interested parties with information that may be useful to them in the formulation of their proposals.
3. This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require.
4. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees, or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this EOI.
5. The assumptions, assessments, statements, and information contained in the EOI, may not be complete, accurate, adequate, or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements, and information contained in this EOI and obtain independent advice from appropriate sources.
6. Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.
7. The Authority, its employees, consultants, representatives and advisors make no representation or warranty and shall have no liability to any person, including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way for participation in this EOI Process.
8. The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this EOI.
9. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.
10. The issue of this EOI does not imply that the Authority is bound to select/shortlist or appoint an Applicant and reserves the right to reject all or any of the Applicants or EOIs without assigning any reason whatsoever.
11. The Applicant shall bear all its costs associated with or relating to the preparation and submission of its EOI including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by Authority, or any other costs incurred in connection with or relating to its EOI. All such costs and expenses will remain with the Applicant and Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation for submission of the EOI, regardless of the conduct or outcome of the EOI process. Laws of the Republic of India are applicable to this EOI.

Definitions

SL No.	Term	Definitions
1.	Applicant	Private Ltd, Partnership firm, LLP, JV, Proprietorship, Consortium, or other forms of Companies as per Companies Act of 2013 [Applicant should be registered in India]
2.	Authority/ KTIL	Kerala Tourism Infrastructure Limited, on behalf of Department of Tourism represented by its Managing Director
3.	MD	Managing Director
4.	Consortium	Means the Applicant may be a group of Firms/entities
5.	EOI	Expression of Interest
6.	LLP	Limited Liability Partnership
7.	PPP	Public Private Partnership

Table 1: Definitions of words used in the document.

Notice Inviting Expression of Interest: Data Sheet

1.	Organization	Kerala Tourism Infrastructure Limited, Department of Tourism, Government of Kerala
2.	Notice inviting EOI number.	EOI No. TIM2023/EOI/25-26/646(3)
3.	Name of the Project	EOI for Development and operation of a modern passenger ropeway system at Malampuzha, Palakkad and replacement of the existing system, under PPP mode
4.	EOI published date.	07/11/2025
5.	<p>Date of site visit/inspection</p> <p>Name of Contact Person:</p> <p>1. Anilkumar S DD, Palakkad</p> <p>Contact Details Email ID: ddpkd@keralatourism.org Phone number: +91 491 252 8996</p> <p>2. Vinodkumar K GM KTIL</p> <p>Contact Details Email ID: vinod@ktil.in Phone number: 0471 233 6233</p>	10/11/2025 to 20/11/2025
6.	EOI Consultation Meeting	The meeting will be held on 24/11/2025, 11am. Venue will be informed later through KTIL website.
7.	Due date for receipts of queries through email	26/11/2025
8.	Due date of submission of EOI	09/12/2025, 05:00 PM.
9.	Opening of EOI	11/12/2025

10.	For downloading the EOI document please visit (Announcement section of KTIL Website)	https://www.ktil.in/
11.	Address for Submission: Documents to be submitted in both soft copy & hard copy format clearly stating the Subject line as: "Development and Operation of Modern Passenger Ropeway System at Malampuzha, Palakkad on PPP Mode"	Managing Director, Kerala Tourism Infrastructure Limited, 4th Floor, Vipanchika Towers, TC 24/588 (6), Government Guest House Junction, Thycaud P.O., Thiruvananthapuram, Kerala 695014 Email ID: office@ktil.in Contact: 0471 233 6233

1. Purpose of Expression of Interest (EOI)

This Expression of Interest (EOI) seeks to identify and engage capable firms, investors, and development partners interested in **Development and operation of a modern passenger ropeway system at Malampuzha, Palakkad and replacement of the existing system, under PPP mode.**

The Malampuzha Ropeway, South India's first passenger ropeway, is one of the most iconic attractions of the Malampuzha tourism complex. Offering panoramic views of the Malampuzha Dam, gardens, and the surrounding Western Ghats, it has consistently drawn large numbers of visitors, with peak seasons recording several thousand passengers daily. The ropeway not only enhances the visitor experience but also contributes significantly to the overall tourism revenue of the destination. With plans to dismantle the existing system and replace it with a modern, high-capacity, eco-friendly installation, the project aims to position the ropeway as the flagship attraction driving Malampuzha's transformation into a world-class tourism hub.

The proposed project involves the development and operation of a world-class modern passenger ropeway system at Malampuzha, Palakkad, under a Public-Private Partnership (PPP) model. The scope also includes a detailed assessment of the existing ropeway alignment, evaluation of its feasibility for continued use with or without modification until the development of new ropeway, and identification of alternative alignments (if required) along with associated land and infrastructure requirements.

By integrating state-of-the-art ropeway technology, eco-friendly design practices, and enhanced amenities, the project aims to elevate Malampuzha's status as a premier tourism destination in Kerala, catering to both residents and domestic/international tourists.

This EOI document provides interested parties with relevant information and invites suggestions and responses regarding:

- 1) Indicative Project concepts and components.
- 2) Investments envisaged by the potential bidder/developer.
- 3) Suggestion on development model and revenue sharing mechanism (e.g., lease, concession, revenue share, or other PPP models)
- 4) Indicative concession period based on pre-feasibility.
- 5) Indicative commercial activities apart from ropeway and revenue realized.
- 6) Suggestions for ensuring successful public private partnership.
- 7) Perceived risk/challenges in implementing the project.
- 8) Support expected from the authority.
- 9) Any other suggestions/feedback.

Applicants are advised to carefully study this EOI document before submitting their responses. The feedback and suggestions received will be considered while formalizing the action plan for development and in subsequent stages of the process, if applicable.

2. Background

2.1. Department of Tourism, Government of Kerala

The Department of Tourism, Government of Kerala plays a pivotal role in shaping and promoting tourism across the state. Its primary responsibilities include developing tourist destinations, enhancing infrastructure, and marketing Kerala as a global travel hotspot. The

department actively collaborates with both central and state governments, as well as private stakeholders, to improve the quality of tourism services and facilities.

2.2. About Kerala Tourism Infrastructure Limited (KTIL)

Kerala Tourism Infrastructure Ltd or (KTIL), is a Government of Kerala undertaking under Kerala Tourism Department, established in August 1989 to promote tourism investment and to develop Tourism infrastructure in Kerala. KTIL was conceived to identify tourism infrastructure needs of the state and bridge any identified gaps.

PUBLIC PRIVATE PARTNERSHIP

KTIL pioneered the Public Private Partnership (PPP) model in tourism infrastructure development in Kerala. Projects Under Public Private Partnership include -

1. M/s Taj Kerala Hotels and Resorts Limited (with TATA Group)
2. M/s Oberoi Kerala Hotels and Resorts Limited (with Oberoi Group)

GOVT. PROJECTS

KTIL is engaged in building up fully government owned projects co-ordinated by the company.

- Preparation of Tourism Plan to be incorporated in the Coastal Zone Management Plan based on CRZ Notification 2019.
- Development at Guruvayur Temple under PRASHAD Scheme under Ministry of Tourism, Government of India- Development of Tourism Facility Centre, Tourism Amenity Center, Multilevel Car Parking , Network Infrastructure and CCTV systems
- Preparation of Tourism Infrastructure Investment Plans for North Malabar region
- Hop-on-Hop-off Boats & Water Taxi at Kochi and Muziris
- Winch Operated Beach Parasail, Kollam
- Development of Sarovaram Bio-Park Kozhikode
- Improvement of Overbury's Folly, Sea View Park and Centenary Park at Thalassery
- Reinventing Urban Voids Space Under Bridge, Kollam

3. Project Rationale

Malampuzha, located in Palakkad district, is one of Kerala's most established tourism destinations, renowned for its dam, gardens and surrounding natural beauty. Among its attractions, the cable car service has historically been a unique highlight, offering panoramic views of the reservoir, gardens, and the Western Ghats. However, the facility is now ready for updates to match today's standards for safety, comfort, and visitor experience.

The revitalization of the cable car services presents a strategic opportunity to enhance Malampuzha's tourism appeal. With its proximity to Coimbatore, Palakkad town, and major road and rail networks, Malampuzha enjoys excellent connectivity, making it an accessible and attractive destination for both domestic and international tourists.

With modern ropeway technology, eco-friendly features, and improved visitor amenities, the upgraded system will elevate the overall tourist experience. This effort supports Kerala's broader tourism goals

under Swadesh Darshan 2.0, which promotes sustainable and high-quality infrastructure.

The project is expected to:

- Reinforce Malampuzha's position as a flagship tourism hub in Kerala.
- Attract a wider demographic of visitors, including families, leisure travelers, and short-stay tourists from nearby urban centers.
- Generate long-term economic benefits through increased footfall, job creation, and ancillary business opportunities.
- Ensure safety, sustainability, and inclusivity, thereby enhancing the long-term asset value of the site.

Through a public-private partnership model, the revitalized cable car services will not only preserve the legacy of Malampuzha as a tourism landmark but also transform it into a world-class attraction that contributes to regional growth and community engagement.

4. Project Concept

4.1. Location Overview

The Project Site is located at Malampuzha Dam, Malampuzha ,Palakkad District, Kerala, a well-established tourism destination within the State, renowned for its dam, gardens, amusement park, ropeway, and surrounding natural landscapes. Situated at the foothills of the Western Ghats, Malampuzha combines scenic value with strategic accessibility, making it a priority location for tourism infrastructure revitalization.

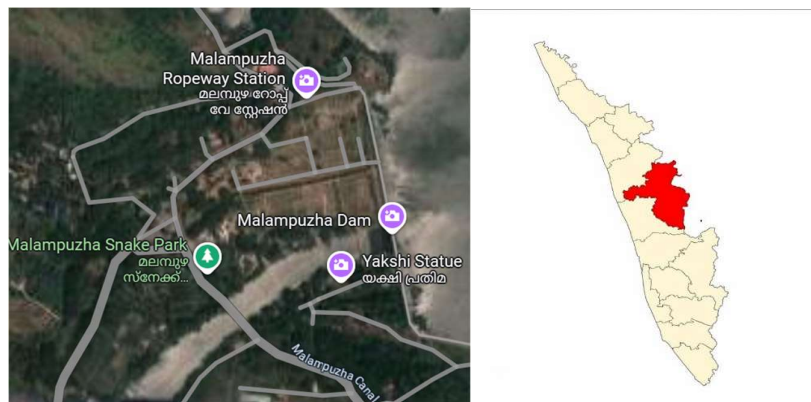


Figure 1 Areal map View .

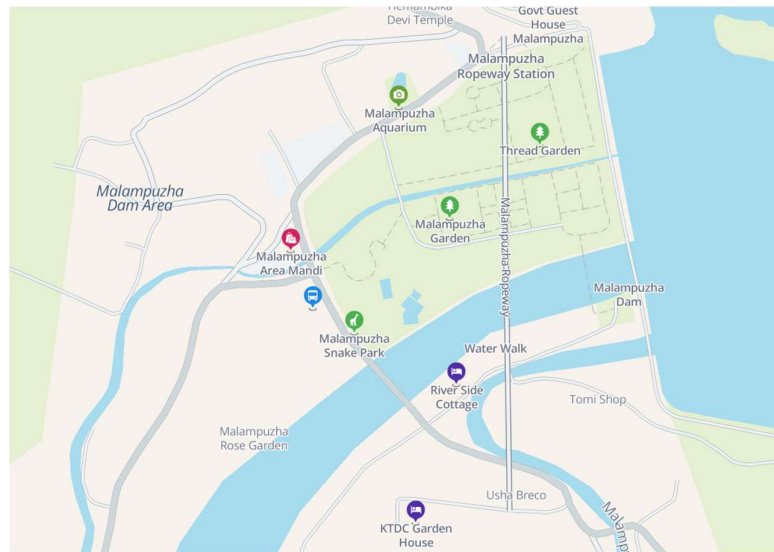


Figure 2 map View .

Connectivity:

- **Air:** The nearest airport is Coimbatore International Airport (approx. 65 km), providing both domestic and international connectivity.
- **Rail:** The site is served by Palakkad Junction (8 km) and Palakkad Town Railway Station (7 km), ensuring direct access to major urban centers in Kerala and Tamil Nadu.
- **Road:** Malampuzha is connected via National Highway 544 (8.5 km) and State Highways, with proximity to Palakkad (8.5 km) Coimbatore (55 km), Thrissur (70 km), and Kochi (150 km).

Malampuzha attracts significant annual footfall as one of Kerala's flagship tourism destinations. The cable car offers panoramic views of the reservoir and Western Ghats, complementing the gardens, amusement park, and cultural attractions.

the site is supported by essential civic and tourism infrastructure, including healthcare, fire and safety services, and a range of hospitality facilities in Palakkad town and nearby areas.

4.2. Project Vision

"To transform Malampuzha as a flagship tourism destination by modernizing the passenger ropeway into a safe, sustainable, and worldclass attraction that becomes a change-driver, adds tourism value, enhances user experience and drives inclusive socioeconomic growth, through Public-Private Partnership"

4.3. Site Details

The proposed site for the redevelopment of the Malampuzha Passenger Ropeway falls within Palakkad district, covering land parcels in Malampuzha I and Malampuzha II Villages. The ropeway corridor encompasses approximately 1,660 sq. metres of Government land,

sanctioned earlier for ropeway development, and is strategically located within the Malampuzha Gardens tourism zone.

The site is under the ownership of the Government of Kerala and has historically been earmarked for ropeway operations, Its proximity to major transport hubs and its location within an established tourism cluster make it highly suitable for re-development into a modern and efficient passenger ropeway system.

The overview of the site details is shown below:

Sl. No	Parameter	Details
1.	Land Area	1000 Sq.m (Near KTDC Rest house) + 660 Sq.m (Near Garden house)
2.	District/Taluk/Village	Malampuzha I Village, Malampuzha II Village
3.	Sy. No/ Block No.	Sy.No 67/A/7C1 Sy.no 696/2, 698/2
4.	Latitude-Longitude of site	10°833"N 76°682"E (Near KTDC Rest house) 10°827"N 76°682"E (Near Garden house)

Table 2: Site details

4.4. Scope

The scope outlined in this Expression of Interest (EOI) specifically covers:

- The successful bidder shall prepare the concept plan for the development of aerial ropeway system as per their own design based on the possible alignment , which includes the development of stations at locations and necessary Towers.
- The successful bidder shall develop the Passenger Aerial ropeway system as per CEN (European) standards by a CEN accredited Ropeway Manufacturer.
- The work may also include development of ropeway stations with proper access on the area allotted by the Authority, as per their own concept according to the development permitted by local authorities in that area.
- The existing ropeway system at Malampuzha shall be dismantled in a safe and systematic manner by the successful bidder. All dismantling, removal, and disposal activities shall comply with applicable safety, environmental, and statutory requirements.
- The successful bidder shall develop all the necessary and sufficient infrastructure, required for the effective operation of ropeway, dispersal of traffic, parking, cloak room, evacuation of people etc. at stations as per instructions given by the Authority.
- The selected bidder shall submit operations manual, standard operating procedure,

maintenance manual, overhauling system of the ropeway, traffic dispersal system, evacuation plan of people for all the stations, fire-fighting system, medical aid system, security system, etc. for the approval of the Authority before the operation.

- All the necessary statutory approvals needed for construction and operation will be taken by the Selected bidder prior to the sanction of plan, during the construction period and operation of services, etc
- The Bidder shall take power connection directly from the source, as required for the entire ropeway system including terminal stations and mid stations.
- The Bidder shall provide an alternate power source for the system in case of emergency, with adequate numbers of generators at all the stations (terminal and mid stations).
- The Bidder shall arrange, at their own cost, the Information Network system, including telephone lines, OFC cables, etc., as per requirement. The ropeway system shall be equipped with modern cabins.
- The Bidder shall implement and execute any other works related to the smooth operation and maintenance of the entire ropeway system during the project period, as and when directed by authority at their own cost.
- The Bidder shall arrange to monitor weather conditions (wind speed, rainfall, etc.) in liaison with the Meteorological Department to ensure safe services.

4.5. Indicative Project Development Opportunities

Situated within the scenic Malampuzha Gardens and overlooking the reservoir and surrounding hills, the ropeway corridor offers a unique vantage point for immersive tourism experiences. The site, under the stewardship of the Government of Kerala, is earmarked for redevelopment into a modern passenger ropeway system. This initiative is envisioned as a flagship tourism infrastructure project, blending adventure and leisure engagement.

The project opportunity lies in redeveloping the ropeway infrastructure to international standards, ensuring safety, comfort, and efficiency, while preserving its role as a signature attraction within the Malampuzha tourism circuit.

Proposed Passenger Ropeway requirements

1. Modern Ropeway Technology

Applicants are invited to propose state-of-the-art ropeway systems such as detachable gondolas, modern chairlifts, or hybrid solutions that enhance passenger comfort, safety, and capacity. Features like climate-controlled cabins, panoramic glass enclosures, and advanced braking/safety systems are encouraged.

2. Safety and Compliance

The new system must comply with international ropeway safety standards relevant to Indian regulations. Proposals should highlight redundancy systems, evacuation protocols, and real-time monitoring technologies.

3. Passenger Experience

While ancillary tourism facilities already exist in Malampuzha, the ropeway itself should deliver a world-class ride experience. This may include:

- Smooth boarding and disembarking systems.
- Accessibility features for elderly and differently-abled passengers.
- Options for night operation with safe, aesthetic lighting.

4. Sustainability and Efficiency

Applicants are encouraged to integrate eco-friendly technologies such as energy-efficient drives, regenerative braking, and renewable energy integration where feasible, ensuring minimal environmental impact.

Note to Applicants:

This EOI is strictly limited to the design, financing, construction, operation, and maintenance of the new ropeway system. All other tourism-related facilities (park, cafés, gardens, etc.) are already developed and are outside the scope of this project. Applicants should therefore focus their proposals on innovative ropeway technologies, safety enhancements, and passenger experience improvements that will enhance the Malampuzha Ropeway experience.

The existing ropeway system shall be dismantled in a phased manner prior to the completion and commissioning of the new ropeway system, ensuring minimal disruption to tourism activities and public safety.

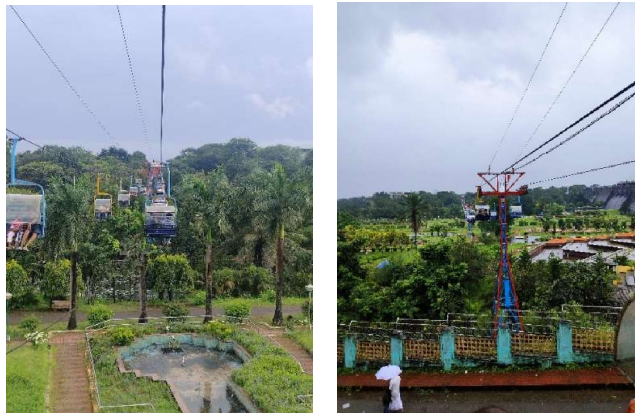


Figure 3 Existing Ropeway system.

4.6. Roles and responsibilities

- KTIL, Department of Tourism, Government of Kerala**

- a. Authority may provide the designated land area in accordance with Government guidelines / conditions based on a transparent bid process in subsequent stages, if any.
- b. The ownership or title of the land shall continue to vest with the Authority always and only the lease / concession/ rights of the use of the land or the structures built on it shall be transferred by the Authority based on the mode of development / project type / investment / rules and regulation and conditions that will be detailed out during the bidding stage.
- c. Maximum Period shall be based on the type of development, investment etc.
- d. Facilitation and support for coordination with the related Government agencies, state/ district authorities, and stakeholders.
- e. Any other facilitation required, within the Authority's framework.

ii. **Investor/Firm/Agency**

a) *Replacement of Existing System*

- The Investor/Firm shall be responsible for the safe dismantling and removal of the existing ropeway infrastructure.
- All dismantling activities shall be carried out in an environmentally responsible manner, ensuring full compliance with applicable statutory requirements and minimizing disruption to the surrounding environment and ongoing tourism activities.
- Disposal or recycling of dismantled materials shall be undertaken strictly in accordance with statutory, safety, and environmental guidelines.

b) *Design and Development of New Cable Car System*

- The Investor/Firm shall be responsible for the comprehensive design and engineering of the new cable car system, including stations, towers, cabins, and associated infrastructure.
- The design shall prioritize safety, sustainability, and aesthetic integration with the surrounding landscape and tourism objectives.
- Development shall include procurement, construction, installation, and commissioning of the cable car system in accordance with approved technical standards and timelines.
- The Investor/Firm shall ensure the use of modern technologies and materials that enhance operational efficiency, passenger comfort, and environmental sustainability.

c) *Operation & Management*

- The Investor/Firm shall manage day-to-day operations, including staffing, ticketing, customer service, and digital systems for efficient management.
- The Investor/Firm shall ensure high standards of visitor experience and service delivery throughout the concession period.

d) *Compliance & Clearances*

- The Investor/Firm shall be solely responsible for obtaining and maintaining all regulatory and legal clearances, licenses, permits, and certificates from relevant statutory authorities.
- The Investor/Firm shall ensure compliance with all applicable State and National laws, rules, and regulations throughout the project lifecycle, including development, operation, and transfer.

5. Eligibility and Submission of EOI

1. The applicant shall be an Individual, Proprietorship firm, Limited Liability Partnership, Private Limited Company, or other forms of Companies as per Companies Act of 2013, Partnership firm, JV/Consortium. An individual applicant cannot simultaneously be a member of a consortium applying for the EOI. Additionally, a member of one consortium cannot be a member of another consortium.
2. The EOI must be signed by a duly authorized person of the applicant.
3. The EOI should include a brief description of individual members' roles and responsibilities, particularly regarding technical obligations.
4. Applicants are responsible for all costs associated with preparing and submitting EOI documents. The Authority will not be responsible or liable for these costs, regardless of the process's outcome.
5. Applicants should regularly check the website (www.ktil.in) for amendments, clarifications, etc. No separate advertisements will be made.
6. At the sole discretion of Authority, it may or may not choose to invite any or all applicants, as well as other prospective operators/firms, for one-on-one or group meetings if it deems such meetings necessary. Moreover, the authority retains the right, at its sole discretion, to request additional information in writing for the purpose of obtaining clarification or further information as deemed necessary.
7. It shall be deemed that by submitting the application, the applicant has made a complete and careful examination of the EOI, and accepted the risk of inadequacy, error or mistake in the information provided in the EOI or furnished on behalf of authority. Authority shall not be liable for any omission, mistake, or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the EOI or the Process, including any error or mistake therein or in any information or data given by authority.
8. By submitting an EOI application, the prospective Applicants shall be deemed to acknowledge that they have carefully read all provisions of this EOI Document including the disclaimer, terms and conditions and annexures hereto, and have fully informed themselves about all existing conditions and limitations.
9. Interested parties are requested to submit the hard copy of the EOI document with supporting documents, previous assignments, and credentials, along with a covering letter, to the address – KTIL, 4th Floor, Vipanchika Tower, Thycaud P.O. Thiruvananthapuram-14 (Ph: 04712336233) and via email (subject line: " Development and operation of a modern passenger ropeway system at Malampuzha, Palakkad and replacement of the existing system, under PPP mode ") to office office@ktil.in.

5.1. Required documents.

- a. **Cover letter:** Cover Letter expressing interest to participate in the prescribed format provided in [FORM I](#).
- b. **Details of Applicant:** A brief write up about the firm with basic information like business activity, financial information for the past three financial years, address for communication as in the prescribed format provided in [FORM II](#).

- c. **Experience and expertise credentials:** Applicant to provide details of experience and expertise credentials in respect of projects developed / managed or similar type of assignments with description of project, project components, client, location, activities undertaken, project cost, revenue generated, operational model, other relevant details, and the present condition of the project to be provided along with list of similar jobs undertaken as per [FORM III](#).
- d. **Indicative Development Concept:** Indicative Development Concept for developing the proposed project with details of project type, project concept, total project cost, proposed model for development & revenue streams proposed for the authority, Business proposal with sections / chapters on operational plan, proposed business model, revenue and cost projections, jobs generated, marketing plan, licenses / approvals (required) etc. and other relevant details to be submitted along with [FORM IV](#).
- e. **Suggestions Form:** The applicant can submit suggestions & provide feedback on concerns/ issues if any are being anticipated. [FORM V](#)

5.2. Language

The EOI prepared by the Applicant and all correspondence and documents relating to the EOI exchanged by the Applicant and authority, shall be in English language, provided that any printed literature furnished by the Applicant in another language shall be accompanied by an English translation in which case, for purposes of interpretation of the application, the English translation shall govern. If any supporting documents submitted are in any language other than English, translation of the same in English language is to be duly attested by the Applicant.

5.3. Due Diligence

The Applicant shall be deemed to have conducted a due diligence exercise with respect to all aspects of the EOI before submission.

5.4. Right to Reject

The Authority at its own discretion reserves the right to select, reject any or all EOI received without assigning any reason whatsoever and shall not, in any manner whatsoever, be accountable, liable for any claims of the Interested Parties or any other third party in that regard reject all or any EOI.

5.5. Terms and Conditions

- i. This EOI is not a tender call, and any proposal submitted in response to this EOI does not create a tender process. This EOI is not a pre-qualification / shortlisting process and DoT or any of its designated agencies may subsequent to this EOI, take up a transparent and competitive bid process for selection of the Private Partner / Developer(s) for development of the proposed project.
- ii. Nothing in the EOI shall be construed to be a commitment on the part of the Authority. The invitation for EOI being neither an agreement nor an offer for award of work and it is not an invitation to tender and reserves the right to annul or modify the process or issue another request for EOI later without assigning any reason whatsoever.

- iii. Information provided by the entities to the Authority is strictly confidential. Such information shall not be used or disclosed in any way without the prior written approval of the Authority. The proponents shall not make any statement of fact or opinion regarding any aspect of the EOI to the media or any member of the public without the prior written authorization of the MD, KTIL. The receipt by the Authority of any information (including any EOI proposals, ideas, plans, drawings, models, or other materials communicated or exhibited by any applicant, or on its behalf) shall not impose any obligations on the Authority. There is no guarantee by the Authority, its officers, employees, or agents, that the process initiated by the issuance of this EOI will continue, or that this EOI process or any EOI process will result in a contract with the Authority for the completion of the project.
- iv. The Authority reserves the right to determine the course of action for selection of Contractor/ Concessionaire/ Lessee/ Operator for the project by inviting RFP in the next stage.
- v. This clause & the contents herein, is the essence of this EOI process for the proposed Project and shall be interpreted in the intent & spirit as mentioned herein.
- vi. Applicants are encouraged to conduct a site visit at the location prior to submitting their bids.

5.6. Jurisdiction

The district court at Thiruvananthapuram has exclusive jurisdiction to determine any proceeding in relation to the EOI.

Contact Information

For any queries regarding the process, applicants are requested to contact through the modes given below:

Email: office@ktil.in

Phone No: 0471 233 6233

Appendix 1: Forms

Form I: Cover Letter

To,

Managing Director,
Kerala Tourism Infrastructure Limited,
4th Floor, Vipanchika Towers, TC 24/588 (6), Government Guest House Junction, Thycaud P.O.,
Thiruvananthapuram, Kerala 695014

Sub: Submission of Expression of Interest (EOI) for – Development and operation of a modern passenger ropeway system at Malampuzha, Palakkad and replacement of the existing system, under PPP mode.

Dear Sir,

With reference to your EOI document No: ___/___/___ dated ___/___/___, I/we, having examined the EOI Document thoroughly and understood its contents, hereby inform you that I/We am/are willing to submit proposal for the Development and operation of a modern passenger ropeway system at Malampuzha, Palakkad and replacement of the existing system, under PPP mode.

We understand that the purpose of this EOI is to create initial awareness about the project and identify potential Firms interested in the Development of and Operation of Modern Passenger Ropeway System at Malampuzha. Further, the issue of this EOI does not imply that authority is bound to undergo any contract, and the Authority reserves the right to reject all or any of the submissions here under without assigning any reasons whatsoever. It is also hereby clarified that authority may, at its exclusive discretion, either invite fresh EOI/ bids only from those interested Parties who had submitted their EOIs or from any other perspective Party(ies).

1. We understand that we satisfy the requirements to participate in this EOI as outlined in the EOI document and have prepared our expression of interest for the captioned project as specified in EOI Document.
2. We understand that we have carried out our own investigations and analysis and have checked the accuracy, adequacy, correctness, reliability and obtained independent advice from appropriate sources prior to submission of this EOI.
3. Further, we understand after evaluation of all the proposals received by the Authority, the Authority may ask for additional details and is not bound to select / shortlist / appoint an applicant and reserves the right to reject all or any of the applicants for EOIs without assigning any reason whatsoever.
4. We also understand that this EOI process is not for selection of a Contractor/ Concessionaire/ Lessee/ Operator for the project and the Authority reserves the right to adopt a suitable selection process as it deems necessary.

Signature

(Name of the person)



(In the capacity of)

Individual/ Association of owners/ Company Seal

(Name of the Entity)

Duly authorized to submit the EOI to undertake the project, for and on behalf of (Fill in block capitals)

Witness

Signature

Name

Address

Form II: Details of the Applicant

(Provide copies of supporting documents)

SL.No	Particulars	Details
1	Basic Information	
a)	Name of the Individual /company / firms / Consortium / JV	
b)	Country of incorporation / registration	
c)	Address for communication	
d)	Date of Incorporation	
2	Brief description of Company including details of its main lines of business	
3	In case of Consortium, List out of members indicating the lead member	
4	Details of the Authorized Signatory of the Lead Member/ Applicant: (a) Name (b) Designation (c) Address (d) Telephone Number (e) E- Mail Address	
5	Turnover for the past 3 years 1. 2024-2025 2. 2023-2024 3. 2022-2023	
6	Net worth for the last 3 years 1. 2024-2025 2. 2023-2024 3. 2022-2023	

Experience of the Applicant

Using the format below, provide information on each assignment for which your firm/ entity was legally contracted, either individually as a corporate entity, or as one of the major entities within an association, for carrying out services similar to the ones proposed under this assignment. *(Multiple Form III shall be submitted for showcasing various relevant projects.)*

<i>Sl. No.</i>	<i>Name of Project</i>	<i>Project Cost (in Rs.)</i>	<i>Location of the Project</i>	<i>Name of the client</i>	<i>Start Date</i>	<i>End Date</i>

Signature of the authorised signatory

Form III: Indicative Development Concept

(Fill in the details related to the proposed Project in Form IV)

Details		Description
Project Name		
Project type		
Project Concept		
Total Project Cost (Lakh INR)	1. Own Investment 2. Debt 3. Others (Please specify) 4. Total	
Proposed model for Development, Operation & Management and for Revenue Streams to Authority (PPP/land-lease/revenue-sharing/lease-revenue-sharing/O&M Contract/ Concession/ BoT or other investment modes)		
I have attached the detailed Indicative Development Concept. The Development Concept covers proposed operational plan, revenue sharing model, revenue & cost projections, jobs generated, marketing plan, licenses/approvals (required) etc.		[YES / NO]
Other Relevant Details if any		

Form IV: Suggestions Form

Provide suggestions, feedback or concerns you have regarding the project. The suggestions provided will be carefully considered, but their implementation is not guaranteed.

Suggestions	
Feedback	